



Administrative Committee

**RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR THE PURCHASE OF MATERIALS FOR THE SALEM COUNTY RAILYARD IMPROVEMENT PROJECT, BID #25-19 RESUBMISSION AND AUTHORIZING THE NEGOTIATION OF CONTRACTS FOR THE REMAINDER**

**WHEREAS**, the Salem County Board of County Commissioners publicly advertised for receipt of bids to purchase materials for the Salem County Railyard Improvement Project, Bid #25-19; and

**WHEREAS**, the bid opening date was November 25, 2025, and there were no responses received; and

**WHEREAS**, the County of Salem re-advertised for resubmission of this same bid with an opening date of March 5, 2026, and increased the exposure of advertising efforts and vendor outreach; and

**WHEREAS**, the following bids were received:

Keystone Rail Recovery, Jersey Shore, PA  
Items 1, 3-5, 13-C, 13-E, 13-F, 13-G with Alts #1-4  
\$327,854.54 base (\$303,417.04 with alternate)

Stella Jones Corporation, Pittsburgh, PA  
Items 2, 11-A through 11-H  
\$234,968.50; and

**WHEREAS**, the proposal submitted by Keystone Rail Recovery must be rejected for failure to submit a completed Statement of Ownership Disclosure, a fatal defect under N.J.S.A. 40A:11-23.2(c), and was otherwise deemed non-responsive for failing to adhere to the requirements set forth in the bid documents; and

**WHEREAS**, the County of Salem must make awards to the lowest, responsible, and responsive bidder; and

**WHEREAS**, the County of Salem has the ability to award bids by category or line-items; and

**WHEREAS**, the County of Salem desires to award a contract to Stella Jones Corporation, Pittsburgh, PA for Items #2 and 11-A through 11-H in the amount of \$234,968.50; and

**WHEREAS**, pursuant to N.J.S.A. 40A:11-5(3)(a), if bids have been advertised on two occasions and no bids have been received on both occasions in response to the advertisement, then any such contract may be negotiated and may be awarded upon adoption of a resolution by a two-thirds affirmative vote of the authorized membership of the governing body provided that the provisions of N.J.S.A. 40A:11-5(3)(i) through 40A:11-5(3)(iii) are followed; and

**WHEREAS**, in the interest of ensuring timely completion of this project and overall cost savings, the County of Salem is desirous of utilizing its statutory ability to negotiate contracts for these remaining bid items not awarded subject to approval of the New Jersey Department of Transportation, acting as the grantor oversight agency providing the funding for this project.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of County Commissioners of the County of Salem as follows:

1. That a Contract be awarded, subject to the review and approval of the County Solicitor to Stella Jones Corporation, Pittsburgh, PA for bid items #2 and #11-A thru #11-H in the amount of \$234,968.50, and that the Director and Clerk of this Board are hereby authorized to execute such documents.
2. That the County Engineering Department, its contracted staff, and the County Purchasing Office are hereby directed to follow the statutory process laid out in N.J.S.A. 40A:11-5(3) in negotiating contracts for the remaining un-bid line-items, subject to the approval of the New Jersey Department of Transportation.

I hereby certify the foregoing to be a true resolution adopted by the Salem County Board of County Commissioners at its regular meeting held on March 18, 2026.

  
STACY L. PENNINGTON  
Clerk of the Board

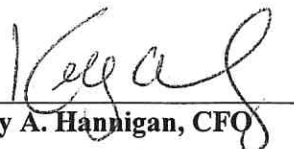
RECORD OF VOTE

| COMMISSIONER           | RESOLUTION<br>MOVED | RESOLUTION<br>SECOND | AYE | NAY | ABSTAIN | ABSENT |
|------------------------|---------------------|----------------------|-----|-----|---------|--------|
| Deputy Director Taylor | ✓                   |                      | ✓   |     |         |        |
| Commissioner Timmerman |                     |                      | ✓   |     |         |        |
| Commissioner Collier   |                     |                      | ✓   |     |         |        |
| Commissioner Ramsay    |                     | ✓                    | ✓   |     |         |        |
| Director Laury         |                     |                      | ✓   |     |         |        |

✓ Indicates Vote

Department Initials JTR

I, **Kelly A. Hannigan, CFO** of the County of Salem, hereby certify in accordance with **Section 5:34-5 of the Local Public Contracts Guidelines and Local Public Contracts Regulations** that adequate funds for the contract listed below are available and are contained in the **OFFICIAL BUDGET** of the County of Salem.

  
Kelly A. Hannigan, CFO

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|------------------------------------------------------------------------------------------------|----------------------|
| <b>AMOUNT:</b> \$234,968.50                                                                    | <b>DATE:</b> 3/18/26 |
| <b>ACCOUNT #</b> G-02-41-743-23M-303 <b>and NAME:</b> FY23 RAIL FREIGHT ASSISTANCE PROGRAM E/O |                      |
| <b>FOR:</b> Materials for the Rail Yard Improvement Project                                    |                      |
| <b>VENDOR:</b> Stella Jones Corporation                                                        |                      |